



PRESS RELEASE

OPAQ Named a 2018 “Cool Vendor” by Gartner for Midsize Enterprise Security

HERNDON, Va., June 6, 2018 -- [OPAQ](#), the premier network security cloud company, today announced that it was named a “Cool Vendor” by Gartner, Inc. in the recently published *Cool Vendors in Security for Midsize Enterprises 2018* by analysts Neil Wynne, Adam Hils, Toby Bussa and Saniye Burcu Alaybeyi. The report evaluates vendors that offer a compelling combination of innovation and midsize enterprise suitability.

According to Gartner, “Midsize enterprise IT leaders responsible for security and risk management should familiarize themselves with these impactful approaches to improving security posture with finite resources.”

Gartner clients can access the report at: <https://www.gartner.com/doc/3877090>

“We consider Gartner’s recognition of OPAQ as a Cool Vendor validation for the value that midsize enterprises are receiving from the OPAQ Cloud,” said Glenn C. Hazard, Chairman and CEO of OPAQ. “These companies face the same sophisticated cyber threats as their larger counterparts, but complexity and costs have put enterprise-grade security out of their reach. We’ve simplified the way security is delivered, and have made best-of-breed protection easily accessible for midsize enterprises -- at a predictable operating expense price.”

OPAQ’s security-as-a-service model includes tight integration with a fully encrypted SD-WAN and best-of-breed security capabilities powered by Palo Alto Networks, Cloudflare, and other trusted security technologies as well as OPAQ’s own patented technologies. Using the OPAQ Cloud, service providers can deliver enterprise-grade protection without managing a multitude of security products, centrally monitor and manage customer networks, enforce policies, and generate customizable reports for security and compliance through a single interface. Clients using OPAQ’s security-as-a-service have decreased costs by more than 40 percent and accelerated deployment time by 91%.

About OPAQ

OPAQ is the premier network security cloud company. OPAQ’s platform-as-a-service enables partners to deliver Fortune 100-grade security-as-a-service to midsize enterprises on a fully encrypted SD-WAN optimized for speed and performance. With OPAQ, service providers are equipped with a simplified ability to centrally monitor security performance and compliance maturity, generate reports, manage security infrastructure, and enforce policies – all through a single interface. This empowers OPAQ partners to grow revenue and margins, eliminate complexity and costs, and establish a competitive advantage that helps them attract and retain customers. Based in Northern Virginia, OPAQ is privately

held and is funded by Greenspring Associates, Columbia Capital, Harmony Partners, and Zero-G, Inc. To learn more, visit www.opaqnetworks.com.

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